



December 1, 2014

RE: PRICE INCREASE EFFECTIVE FEBRUARY 1, 2015

Dear Pindot Customer:

Pindot is proud to be your partner in creating highly customized seating products to suit the needs of your patients. We aim to do this with the most cost-effective solution possible. However, the rising costs of raw materials and freight necessitate that we make pricing adjustments on select Pindot Silhouette and CountourU products to ensure we continue providing you with the best custom products.

The attached document lists the items, a select few, with the pricing changes that will be effective February 1, 2015. Please note that these cushions are coded either E2609 or E2617, making them truly "custom" so they may be eligible for reimbursement off the retail price instead of at the allowable.

Any orders or quotes that have been processed prior to the February 1, 2015 increase will be honored for 90 days. Please contact your Pindot sales representative with any questions.

As always, thank you for your business.

Respectfully,

*Bob Gardner*

Bob Gardner, GM

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